# ECONOMIC & CAPITAL MARKETS OUTLOOK

BNY MELLON
INVESTMENT STRATEGY &
SOLUTIONS GROUP

**FIRST QUARTER 2013** 



Prepared for institutional investors, professional clients, or other qualified, sophisticated individuals only.



#### **EXECUTIVE SUMMARY**

#### **About ISSG**

The BNY Mellon Investment Strategy and Solutions Group (ISSG) partners with clients to develop thoughtful and actionable solutions to broad investment policy issues. We engage in an ongoing dialogue with our institutional clients to achieve a deep understanding of their concerns and needs. Harnessing the full depth and breadth of our global network of specialized investment boutiques across all asset classes and return/risk objectives, we help craft comprehensive strategies relevant for our clients' specific investment objectives and policies.

#### **About ISSG CMC**

The ISSG Capital Markets Committee (CMC) governs asset allocation policy and assesses the market outlook for the global multi-asset strategies and solutions managed by ISSG.

#### **Contact Information**

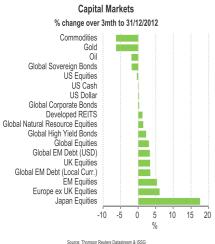
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#### **ISSG CMC Summary Asset Allocation**

	Current	Benchmark
Global Equities	57.5%	50%
Global Bonds	40%	50%
Cash	2.5%	0%

- Risk assets remain attractively valued
- Sovereign bonds expensive; offer uncompensated duration risk
- Look through U.S. fiscal challenges as global growth expectations are turning

# **Global Asset Performance Summary**



# What we are watching...

Theme	ISSG View	Asset Class Impact	Risks to View	Recent Considerations for ISSG View
Global Growth	Developed growth expectations improving; signs that emerging world is stabilizing.	Could provide a tailwind for risky assets including equities and commodities.	Re-emergence of fiscal concerns in the U.S. and Europe stifles rebound; continuing weakness in China.	U.K. and Eurozone growth revisions momentum ticking up, emerging world seems to have bottomed.
Global Inflation	Global inflation expectations have normalized but show few signs of acceleration.	Neutral to risky assets, long term negative for nominal fixed income assets.	Double-dip global recession or premature tightening of monetary policy.	Global inflation expectations near long-term average; revisions index basically flat.
Monetary Policy	Global monetary policy accommodative across the world; competitive devaluation ongoing.	Low yields to persist, driving investors into HY and out of Gov'ts, Agencies and MBS. Remains to be seen if new Fed targeting strategy will have desired effects.	Failure of new strategy could erode Fed credibility and entrench economic malaise. Timing of liquidity withdrawal raises inflation risk.	Fed announces first explicit targets for U.S. inflation and employment. Recent Fed minutes hint at end to bond purchases in 2013.
Fiscal Policy	Initial fiscal cliff hurdles were clearedor maybe just moved down the track. More brinksmanship to come. Austerity in Europe continues.	Creates near- term volatility in asset markets. Longer term, unsustainable fiscal policies likely to create tighter financial conditions and higher interest rates.	Prolonged fiscal uncertainty, major impact on U.S. and global growth, further headline risk over U.S. credit rating and solvency.	Administration digging in heels on debt ceiling, pairing spending cuts with tax increases. Was too much political capital spent on Fiscal Cliff Round 1, making debt ceiling debate more difficult?
Emerging Markets	Have lagged developed markets but recent signs of an improving Chinese economy.	EM equities positioned to do well in a renewed global growth environment.	Chinese policy remains too tight for recovery; continued commodity price weakness.	Deceleration of negative growth revisions for China, Russia, Brazil.
"Tail Risk Monitor"	Low probability, but: Resurgent Eurozone debt crisis, China hard landing, Middle East turmoil, Currency/Trade war.	Negative for risky assets; continued pressure on low quality sovereigns vs. investment grade countries	Deepening of Eurozone recession increases pressure on fragile Eurozone, global trade.	Eurozone, Chinese growth expectations moving higher. Middle East tensions stabilizing

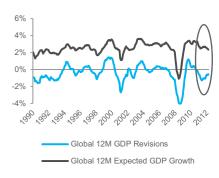
### **ECONOMIC OUTLOOK**

Forward 12-month growth expectations were revised downward during the three months ended in December for every country in our global composite (G8 plus Spain, China, Brazil, and India) except Italy. Expected global growth decreased by 0.26% cumulatively over the quarter. The outlook for expected inflation was more mixed. Globally, expected inflation was essentially flat, revised down by 4 basis points. This data, however, masks an exciting global trend that is developing. While global growth expectations have drifted down fairly steadily since March 2011, our GDP revisions index bottomed in February 2012.

The momentum of growth revisions has clearly turned, even as growth expectations have decreased. We believe that this provides a supportive backdrop for risky assets. Italy had the largest positive change over the past quarter at 0.98%. Many of the other Eurozone countries that we monitor also experienced positive momentum, as did the U.K. This change in revisions momentum is very welcome news! The commitment of Mario Draghi to do whatever necessary to maintain the euro as a currency and monetary union appears to have given markets in the region, and globally, reason to believe that Europe will not fall into chaotic oblivion.

The U.S. is near the bottom of the developed countries that we monitor in terms of GDP revisions momentum over the quarter. Although the markets cheered the resolution of Fiscal Cliff, Round 1, policy uncertainty over the quarter may have pushed out some potential growth into 2013. There remain significant hurdles to a fiscal resolution in the U.S. (budget ceiling, tax rates, spending cuts, etc.) Our expectation is that future rounds may be messy and volatile, as the political capital cost of round 1 was high (especially for the House Republican leadership). India and China were notable for their slower pace of negative GDP revisions over the quarter, and we see signs that the negative pressure is lessening. It seems likely that we are in the midst of a major momentum shift towards positive economic trends as evidenced by the emergence of green indicators on the heat map below:

# Expected Global Growth and Growth Revisions

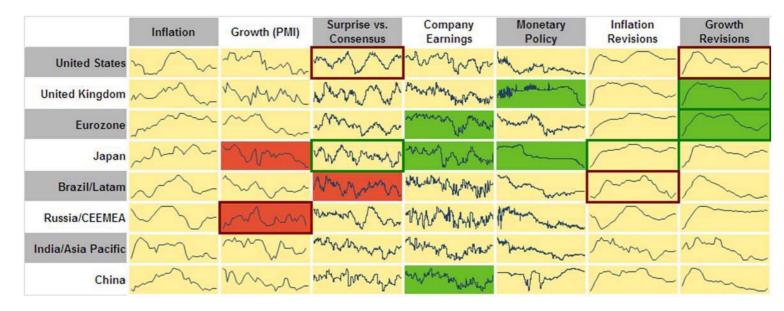


# Expected Global Inflation and Inflation Revisions



Source: ISSG, Datastream, and Consensus Economics

## **ISSG Global Macroeconomic Heat Map**

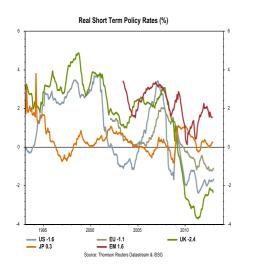


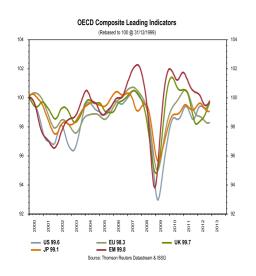
This heat map is designed to display a wide spectrum of macroeconomic trends across the major global regions over the past three years (31/12/09-31/12/12). Green and red shading indicate what we believe to be positive and negative levels, respectively, of the indicated variables, while green and red borders indicate positive and negative changes over the last quarter. Yellow shading indicates neutral readings. The time series lines are shown merely for ease of comparing trends, and are not meant to convey any particular values or levels. See appendix for series definitions and sources.

## **ECONOMIC OUTLOOK**

## 5 Things to Watch in Q1 2013

- i. Fiscal Cliff Round 2: The debt ceiling debate
- ii. Corporate profitability & expectations -Q1 pre-announcement season
- iii. News flow on Eurozone banking integration & Italian elections
- iv. Evidence of Eurozone recession ending as periphery follows German lead
- V. Underlying improvement in Chinese economic indicators – turning point or temporary?





The macroeconomic picture for the U.S. is essentially neutral, with negative quarterly changes in the Citigroup Economic Surprise Index and our Growth Revisions Index. As reflected in these measures, we believe that fiscal cliff uncertainty has had a near term impact on U.S. economic activity. This is consistent with the signals from our Regime-Based Asset Allocation\* work, which assigns a high probability to a "Cooling" regime in the U.S., with mildly falling growth and inflation expectations. Amidst this uncertainty, U.S. monetary policy continues to be supportive. The recently announced dual Fed targets for inflation and unemployment indicate that policy should continue to be accommodative for longer than market participants had previously discounted. An additional bright spot has been the apparent stabilization in the U.S. housing market. There is an upward trajectory in everything from existing home sales to building permits. It may still feel too early to call the housing market recovered, but this is great news incrementally.

The remainder of the developed world is beginning to flash green. Monetary policy is stimulative in both the U.K. and Japan, and neutral in the Eurozone. While policy rates are slightly higher in the Eurozone relative to other developed economies, the non-traditional OMT (Outright Monetary Transactions) policy announced by the European Central Bank has precipitated a sharp tightening in rates for both Spain and Italy. More importantly, the momentum of growth expectations for both the U.K. and Eurozone has turned in the right direction, potentially a positive harbinger for 2013 performance. Earnings revisions in Japan have moved to a very positive level. The recent electoral victory of the Liberal Democratic Party is likely to bring renewed vigor to both fiscal and monetary efforts to stem deflation and stimulate growth.

There are signs of green shoots in our emerging market macro heat map. China, for one, has moved into positive territory on company earnings revisions. However, there are still several large obstacles to a successfully engineered soft landing in China, including an acceleration of non-performing loans at the municipal level. Given that the revisions to Chinese inflation expectations are moving in the right direction, we are hopeful that a loosening of tight monetary policy will soon be a viable policy option. While growth revisions in India and China are still in negative territory, the momentum seems to be turning.

ISSG research shows that global inflation and growth revisions are an important determinant of risky asset returns across countries. Our view is that global growth revisions are turning positive and the global inflation picture is benign. There are signs of a clear turn in the developed world and reasons to be optimistic that emerging countries will follow. We maintain our overweight equity positioning within the context of a global balanced portfolio.

<sup>\*</sup>Regime Based Asset Allocation (RBAA) is a proprietary asset allocation model created by the ISSG which considers asset returns in the context of regimes created by underlying changes in growth and inflation expectations. Contact the ISSG for detailed information on this research. Please see appendix for information regarding regime categories.

#### **ASSET CLASS OUTLOOK**

## **Global Equity Markets:**

ISSG View	Valuation	Momentum	RBAA
	Model	Model	Model
Overweight	Favorable	Neutral	Favorable

Investor uncertainty in the sustainability of recovery and political process leaves U.S. markets attractively valued. As corporations begin to invest their record cash balances, the U.S. economy has potential to lead global growth.

# Europe Ex U.K. Equity

**U.S. Equity** 

Underweight Neutral Favorable Favorable

Structural challenges remain. More definitive steps towards fiscal union could cause a change in outlook. Headlines may create tactical opportunities for risk-tolerant investors. Is the bad news fully priced in?

#### Pacific Ex Japan Equity

Neutral Favorable F	avorable Favorable
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Neutral due to both commodity price risk and China slowdown risk, but with positive signals from both momentum and valuation models. Export-driven economic model is vulnerable longer-term. Low beta play on economic acceleration in China.

#### Japan Equity

Neutral Neutral Unfavora	ble
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End of post-tsunami economic surge and poor demographic profile vie with recent stimulus in the form of "Abenomics" and race to depreciate the yen; winner to be determined. Valuations are attractive, but have been since 1989.

#### **U.K. Equity**

Neutral	Neutral	Favorable	Favorable

Recent inventory restocking has led to positive economic momentum. Yet, inflation concerns keep the Monetary Policy Committee cautious about more monetary stimulus. Fiscal austerity and exposure to Europe present longer-term structural headwinds.

#### **EM Equity**

Overweight	Favorable	Favorable	Favorable
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Valuations are attractive as is growth potential. Economic momentum has accelerated in recent months, led by China. Policy has room to combat growth headwinds.

# **REIT Equity**

Underweight	Unfavorable	Favorable	Favorable
Yields have become too compressed. Spreads to Treasuries are misleading			

Yields have become too compressed. Spreads to Treasuries are misleading given effects of QE on interest rates. The global hunger for income has made these securities quite expensive.

### Global Natural Resource Equity

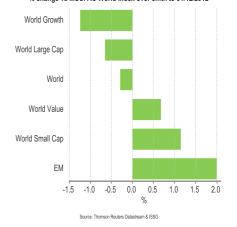
Overweight	Neutral	Favorable	Favorable
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Attractive if recent commodity price weakness reverses. These equities tend to be sensitive to accelerating growth in emerging markets. They may also be a good hedge against geopolitical headline risk and inflation.

Please see appendix for further information.

#### ASSET CLASS ISSG VIEW **Global Equities** +7.5% U.S. O/W Europe Ex U.K. U/W Pacific Ex-Japan Neutral Japan Neutral U.K. Neutral EM O/W U/W Global Natural Res. O/W Global Bonds -10% U.S. Sovereign Debt U/W U.K. Sovereign Debt U/W Japanese Sovereign Debt U/W German Sovereign Debt U/W **High Yield** Neutral U.S. IG Corp. Bonds U/W **EM Local Cur. Debt** O/W **EM USD Sovereign Debt** O/W Cash +2.5%



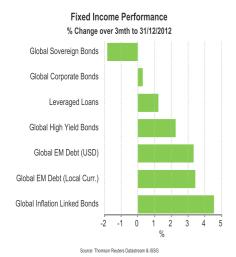


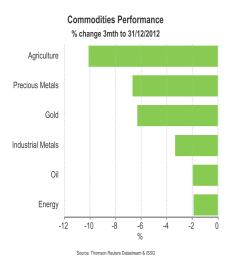


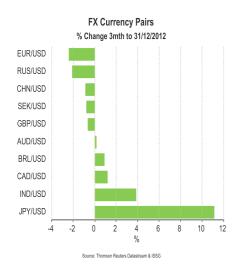


Source: Thomson Reuters Datastream & ISSG

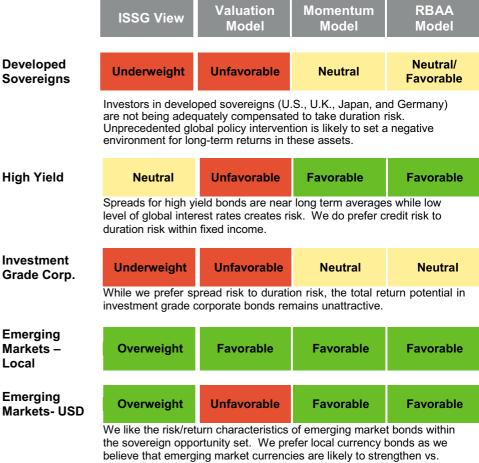
#### **ASSET CLASS OUTLOOK**







#### **Global Bond Markets:**



developed currencies and U.S. dollar-denominated bonds are susceptible to duration risk from the Treasury curve.

#### Cash Overweight

We remain overweight cash as a way to de-risk the portfolio as opposed to increasing our allocation to developed market sovereign bonds. We have recently reduced the size of our cash overweight in favor of U.S. and emerging market equities given improving economic outlooks and valuations in those regions.

#### **Commodities**

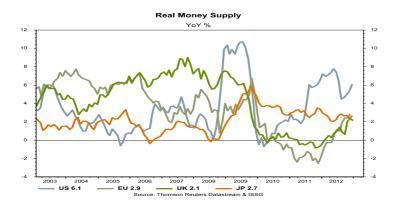
While energy remains a solid hedge to inflation surprises and accelerating emerging market growth, it also serves as a hedge to geopolitical risk. Precious metals most likely continue to be driven by policy expectations in the next quarter. Base metals may remain flat lined despite accelerating emerging market growth, given high Chinese inventories. Finally, agricultural commodities most likely will remain tied more to weather related risk than economic growth. Concern over food prices may provoke policy responses in a continued high unemployment environment.

#### **Currencies**

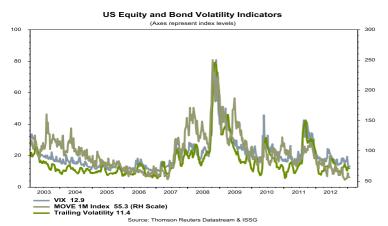
Structural bias towards barbell approach using dollar and sterling as anchors, combined with emerging market currencies further out on the risk spectrum. "Abenomics" may accelerate return of the carry trade with the yen as the funding source.

Please see appendix for further information.

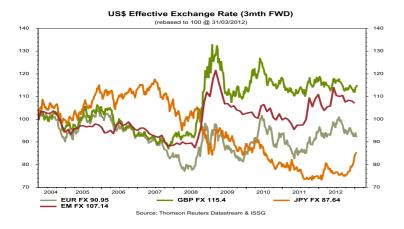
# **KEY CHARTS: ECONOMICS AND MARKETS**



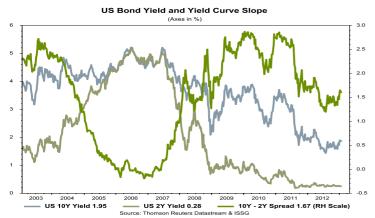
Real money supply growth is higher than expected real GDP growth throughout the developed world, but is it high enough to fuel increasing global strength? Recent actions by the ECB seem to have stabilized things and put EU money growth back on track.



Market volatility measures aren't flashing any warning signs. Contrarians call this a warning sign.



The U.S. dollar has been stable or strengthening versus the world's currencies over the last few years. The euro has been remarkable in light of the pressure and negative news faced by its member countries.



Policy and fear have kept rates low across the U.S. government yield curve. The curve is flattening, but the 10Y-2Y spread is surprisingly normal. This may suggest the quantitative easing has further scope for meaningful impact than is commonly believed.

# **KEY CHARTS: ECONOMICS AND MARKETS**

#### **Performance Monitor:**

#### **Capital Markets** % change over 1yr to 31/12/2012 Commodities US Dollar US Cash Global Sovereign Bonds Oil Global Corporate Bonds Gold Global Natural Resource Equities Global High Yield Bonds **UK Equities** Global EM Debt (Local Curr.) US Equities Global Equities EM Equities Global EM Debt (USD) Europe ex UK Equities Developed REITS Japan Equities 10 15 20 25

Source: Thomson Reuters Datastream & ISSG

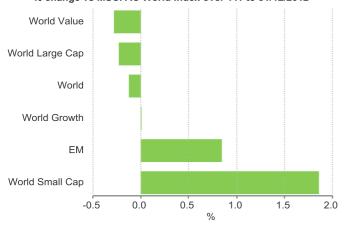
#### **UK Equity** Brazil Equity **US** Equity Australia Equity France Equity Japan Equity China Equity Germany Equity India Equity 25 30 0 5 10 15 20

**Equity Country Index Performance** 

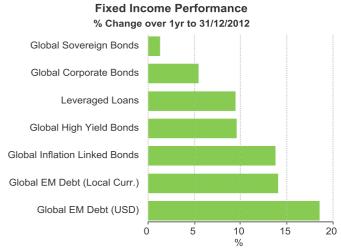
% change over 1yr to 31/12/2012

Source: Thomson Reuters Datastream & ISSG

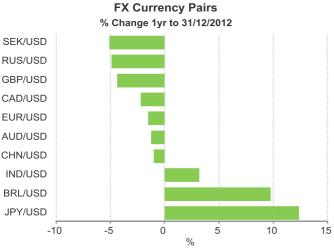
# Global Equity Index Performance % change vs MSCI AC World Index over 1Yr to 31/12/2012



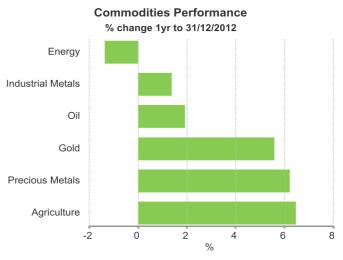
Source: Thomson Reuters Datastream & ISSG



Source: Thomson Reuters Datastream & ISSG



Source: Thomson Reuters Datastream & ISSG



Source: Thomson Reuters Datastream & ISSG

# **APPENDIX & DISCLOSURES**

A	Index	Definition
Asset Commodities	Index Dow Jones UBS Commodities Index Total Return	Definition The Dow Jones UBS Commodities index is an index that tracks the performance of broad based
Commodities	(USD Index)	commodities.
Gold	Gold Bullion LBM USD/ozt	Tracks the performance of gold bullion spot prices.
Oil	Brent Crude Month FOB USD/BBL	Tracks the performance of Brent Crude Oil spot prices.
Global Sovereign Bonds	JPM Global GBI (USD Index)	Tracks the performance of global sovereign bonds.
Developed Sovereigns	000 700 (100 1 1 )	US, UK, Japan, and German Sovereign Debt securities
US Equity US Cash	S&P 500 (USD Index) JPM US Cash Index (3M) (USD Index)	Tracks the performance of 500 of the largest market capitalization equities in the United States.  Tracks the performance of US 3 month treasury bills.
US Dollar	JPM USD Index Real Broad	Tracks the performance of the US Dollar against a basket of broad currencies.
Global Corporate Bonds	Barclays Global Agg Corp (USD Index)	Tracks the performance of aggregate corporate bonds.
Developed REITS	FTSE E/N Dev REITS (Local Currency)	Tracks the performance of global real estate investment trusts in developed markets.
Global Natural Resource Equities	S&P Gbl Nat Resource Equities (USD Index)	Tracks the performance of global equities linked to natural resources.
Global Investment Grade Bonds	Barclays Inv Grade Corporates (USD Index)	Tracks the performance of aggregate investment grade corporate bonds.
Global Inflation Linked Bonds Global High Yield Bonds	Barclays Global Agg Infl-Lkd (USD Index) Barclays Global High Yield (USD Index)	Tracks the performance of global inflation linked bonds.  Tracks the performance of global high yield bonds rates below investment grade.
Global Equities	MSCI World (LC Index)	Tracks the performance of global riight yield bonds rates below investment grade.  Tracks the performance of global equities.
Global EM Debt (USD)	JPM EMBI Global Composite (USD Index)	Tracks the performance of dollar based emerging market sovereign bonds.
EM Equities	MSCI Emerging Markets (LC Index)	Tracks the performance of emerging market equities.
UK Equities	FTSE 100 (LC Index)	Tracks the performance of equities domiciled within the United Kingdom.
Europe Ex UK Equities	MSCI Europe ex UK (LC Index)	Tracks the performance of equities domiciled in Europe and not including the United Kingdom.
Japan Equity Pacific Ex Japan Equity	MSCI Japan (LC Index) MSCI Pacific ex Japan (LC Index)	Tracks the performance of equities domiciled in Japan.  Tracks the performance of equities domiciled in the Asia - Pacific region but not including Japan.
Germany Equity	DAX 30 (LC Index)	Tracks the performance of equities domiciled in the Asia - Pacific region but not including Japan.  Tracks the performance of 30 of the largest equity market capitalization companies in Germany.
Eurozone Equity	EuroStoxx 50 (LC Index)	Tracks the performance of 50 of the largest equity market capitalizations in the Eurozone.
France Equity	CAC 40 (LC Index)	Tracks the performance of 40 of the largest equity market capitalizations of France.
Australia Equity	ASX All Ordinaries (LC Index)	Tracks the performance of the largest equity market capitalizations of Australia.
Brazil Equity	MSCI Brazil (LC Index)	Tracks the performance of the equities domiciled in Brazil.
India Equity	MSCI India (LC Index)	Tracks the performance of equities domiciled in India.
China Equity World Growth	MSCI China (LC Index) MSCI World Growth (LC Index)	Tracks the performance of equities domiciled in China.  Tracks the performance of growth oriented equities as defined by MSCI.
World Large Cap	MSCI World Large Cap (LC Index)	Tracks the performance of large equity market capitalization companies.
World Value	MSCI World Value (LC Index)	Tracks the performance of value oriented equities as defined by MSCI.
World Small Cap	MSCI World Small Cap (LC Index)	Tracks the performance of small equity market capitalization companies.
Leveraged Loans	S&P Leveraged Loan Index (USD Index)	Tracks the performance of leveraged loans.
Global EM Debt (Local Curr.)	JPM GBI Emerging Markets (USD Index)	Tracks the performance of local currency denominated emerging market bonds.
Agriculture Precious Metals	S&P GSCI Agriculture Total Return (USD Index) S&P GSCI Precious Metals Total Retn (USD Index)	Tracks the total return performance of agricultural commodity futures.  Tracks the total return performance of futures for precious metals related futures.
Industrial Metals	S&P GSCI Industrial Metals Total Retn (USD Index)	Tracks the total return performance of futures for industrial metals related commodities.
Energy	S&P GSCI Energy Total Return (USD Index)	Tracks the total return performance of futures for energy related commodities.
EUR/USD	EUR/USD	Tracks the performance of the Euro / US Dollar exchange rate.
RUS/USD	RUS/USD	Tracks the performance of the Russian Ruble / US Dollar exchange rate.
CHN/USD SEK/USD	CHN/USD SEK/USD	Tracks the performance of the Chinese Renminbi / US Dollar exchange rate.  Tracks the performance of the Swedich Krona / US Dollar exchange rate.
GBP/USD	GBP/USD	Tracks the performance of the Swedich Krona / US Dollar exchange rate.  Tracks the performance of the British Pound / US Dollar exchange rate.
AUD/USD	AUD/USD	Tracks the performance of the Australian Dollar / US Dollar exchange rate.
BRL/USD	BRL/USD	Tracks the performance of the Brazilian Real / US Dollar exchange rate.
CAD/USD	CAD/USD	Tracks the performance of the Canadian Dollar / US Dollar exchange rate.
IND/USD	IND/USD	Tracks the performance of the Indian Rupee / US Dollar exchange rate.
JPY/USD EUR FX	JPY/USD	Tracks the performance of the Japanese Yen / US Dollar exchange rate.  Tracks the performance of the Euro / US Dollar exchange rate.
GBP FX		Tracks the performance of the Euro' of Boliai exchange rate.  Tracks the performance of the British Pound / US Dollar exchange rate.
JPY FX		Tracks the performance of Japanese Yen / US Dollar exchange rate.
EM FX		Tracks the performance of a basket of Emerging Markets currencies versus the US Dollar.
US 10Y Yield		Tracks the performance of the yield on the 10 year US treasury note.
US 2Y Yield		Tracks the performance of the yield on the 2 year US treasury note.
10Y-2Y Spread Inflation	Headline Consumer Price Index	Tracks the performance spread between the yield of the 10 year and 2 year US treasuries.  Tracks the performance of inflation as reported by respective national economic statistics bureaus.
Growth (PMI)	Headillie Collsuller Frice Ilidex	Tracks the performance of nimation as reported by respective national economic statistics buleaus.  Tracks the performance of purchasing managers indices in each country to proxy gdp growth
Surprise vs. Consensus	Citigroup Economic Surprise Index	A measure of economic data reported versus expectations created by Citigroup.
Company Earnings	- • • • • •	A proprietary diffusion index of positive and negative analyst earnings estimate revisions.
Monetary Policy		Derived from the futures curve for short term interest rates as indicative of central bank policy.
Inflation Revisions		A proprietary measure of cumulative economist revisions for future levels of inflation in a country.
Growth Revisions		A proprietary measure of cumulative economist revisions for future real economic growth in a country.
Real Short Term Policy Rates		Central Bank monetary policy rates less measured inflation.
OECD Composite Leading Indicators		Tracks the performance of leading economic indicators as measured by the OECD.
VIX	CBOE VIX	A measure of implied volatility over the next 30 days extracted from various S&P 500 index options.
MOVE 1M Index	MOVE 1M Index	Reflects a market estimate of future Treasury bond yield volatility.
Trailing Volatility	S&P 500 Ann30DVol	Realized volatility of the S&P 500 over the previous 30 days on an annualized basis.
Real Money Supply		Level of monetary aggregates as reported by respective national economic bureaus.

#### LC = Local Currency

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#### **APPENDIX & DISCLOSURES**

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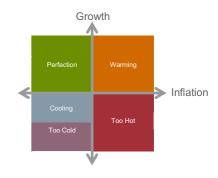
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Valuation Model – The ISSG Valuation Model considers relative valuations across the asset classes that we rank. We consider the current values placed on future cash flows of the securities against their historical longer-term trend levels.

Momentum Model – The ISSG Momentum Model considers relative price momentum across the asset classes that we rank. Our research shows that this can be an indicator of continued appreciation potential in the future.

RBAA Model – The ISSG Regime Based Asset Allocation Model defines five macroeconomic regimes based on the interaction of growth and inflation expectations. We believe changes to these expectations drive regime shifts and influence asset returns.

#### **BNY Mellon ISSG RBAA Regimes:**





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