

In Focus

HIGH YIELD BETA



Fourth Quarter 2016

LIQUID. COST-EFFECTIVE. BUILT FOR TODAY'S MARKET.

Mellon Capital's High Yield Beta Strategy is designed to offer an efficient way to access the high-yield bond market.

The strategy provides:

- Competitive and consistent, index-like performance
- Attractive liquidity characteristics
- Cost-effective, core exposure to high yield

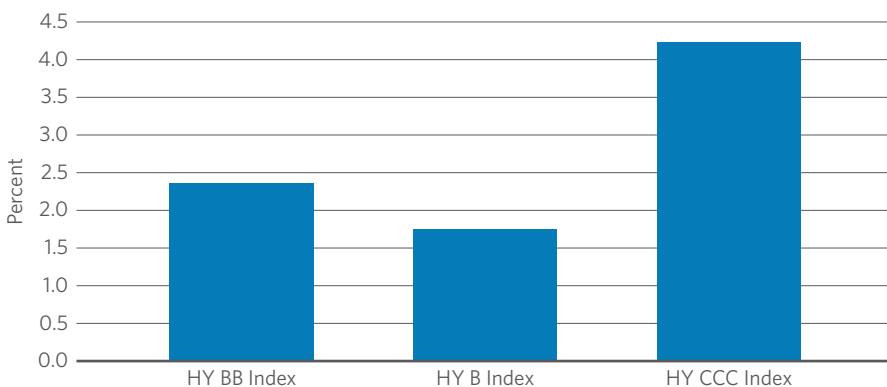
As such, it can serve as an ideal core high-yield investment in a core/satellite approach, in combination with one or more active managers.

1. Competitive performance.

Over time, the performance of the broad market high-yield index, which our strategy targets, has proven to be highly competitive against active managers in this space. Why?

- Historically, investors with broad-based exposure to the entire high-yield credit spectrum have earned a higher risk premium for their exposure than investors holding only higher-quality credit.
- Investors have been rewarded over time for their exposure not only to higher-quality high-yield bonds (HY BB - B range), but also to the lower-quality spectrum (HY CCC range) [see Figure 1].

Figure 1: U.S. High Yield Estimated Earned Credit Risk Premium (CRP) by Quality Segment



Estimated earned CRP by quality is the average annualized excess return over the index by credit quality segments.

Source: BAML Index Data; Period: 1/1999 to 10/2015

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2. Attractive liquidity characteristics.

Many investors seek to tactically allocate to their high-yield exposure, but high transaction costs and illiquidity in these bonds make that difficult. Our High-Yield Beta Strategy taps into the liquidity of the ETF markets to enhance its liquidity profile.

- Liquidity begets liquidity. Trading volume of high yield ETFs has been steadily on the rise. Dollar volume flowing through the ETF market now represents more than 25% of the total dollar volume in the cash bond market. [see Figure 2]
- The rise of a secondary trading market for high-yield ETFs has begun to alter the liquidity dynamics of the high-yield market, such that there is greater liquidity in trading a broad high-yield beta instrument than in trading individual high-yield bonds.
- Significant trading volume and large creation and redemption sizes in the high yield ETF market make it a useful instrument for institutional managers who fully understand ETFs. [see Figure 3]

Figure 2: Total % Dollar Volume of Two Largest High-Yield ETFs

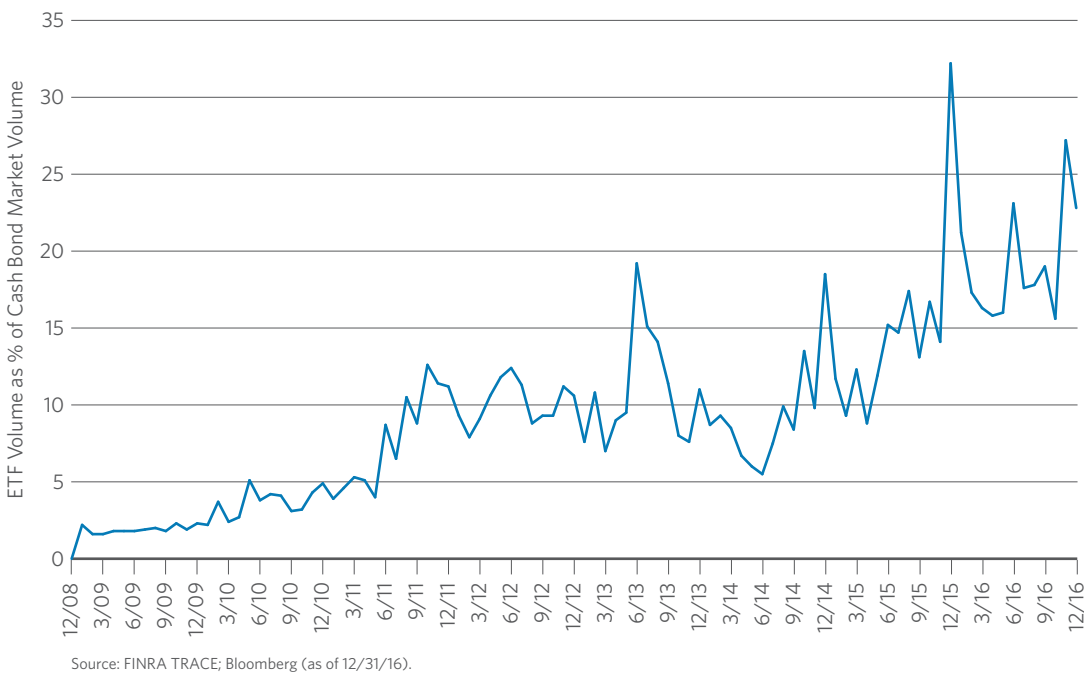


Figure 3: Trading Statistics for Two Largest ETFs Based on AUM¹

HY ETF Trading Statistics	Amount (\$)	Notes
Peak Trading Volume (12/11/2015)	\$5.5 billion	Total ETF volume equivalent to 88% of the average cash bond volume, representing a significant portion of the traded cash bond market
Largest Creation Size (11/09/2016)	\$699 million	Size of ETF creation/redemption provides a good indication of the potential flow in/out of the HY ETF market in a day
Largest Redemption Size (10/27/2016)	\$997 million	Size of ETF creation/redemption provides a good indication of the potential flow in/out of the HY ETF market in a day

Source: FINRA TRACE; Bloomberg (as of 11/30/16).

¹High yield ETFs shown contain the highest AUM as of 11/30/16 and are shown for illustrative purposes. We have not reviewed the performance of all high yield ETFs, and Mellon Capital's High Yield Beta has materially less AUM than the ETFs shown above as of 11/30/16.

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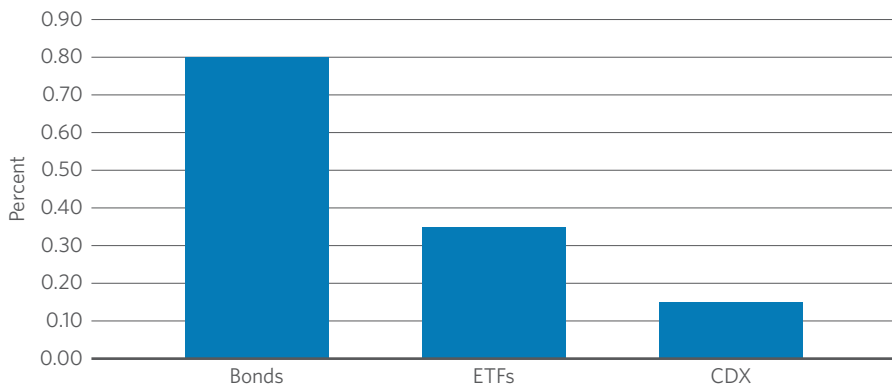
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3. Cost-effective, core high-yield market exposure.

Our set of market completion tools allows us to find cheaper ways to access this high cost market.

- The use of ETFs and CDX in the implementation process has the potential to lower transaction costs, mitigating one of the biggest drags on performance. [see Figure 4]

Figure 4: Estimated Trading Costs of High-Yield Market Instruments



Note: Estimated trading costs measure the cost of immediately executing a roundtrip transaction for a standard institutional trade.

Source: Mellon Capital Trading Desk, estimates as of 11/30/2016

Our unique approach maximizes impact to the high cost, high yield market by providing an attractive liquidity profile, cost-effective exposure and competitive performance.

Are you getting the full benefit of the high yield market?

TAKE THE NEXT STEP

To learn more about the High Yield Beta Strategy, please contact your Mellon Capital representative.

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Period	Gross Return ¹	Benchmark ²	Value-Added ³	Composite 3yr. Ann. Std. Dev. ⁴	Benchmark 3yr. Ann. Std. Dev. ⁴	# of Portfolios	Composite Dispersion	Composite Assets (\$MM)	Firm Assets (Including Overlay) (\$MM)	Firm Assets (Excluding Overlay) (\$MM)
2015	-3.61	-4.47	0.86	5.53	5.34	<5	N/A	73	352,356	349,089
2014	1.98	2.45	-0.47	N/A	N/A	<5	N/A	64	383,529	379,698
2013	7.87	7.44	0.43	N/A	N/A	<5	N/A	55	354,741	348,634
2012	3.00	3.29	-0.29	N/A	N/A	<5	N/A	57	259,123	252,696

Inception Date: September 30, 2012

1. Asset-weighted total return calculation
2. Bloomberg Barclays U.S. Corporate High Yield Index
3. Value-added is provided as supplemental information.
4. The 3-year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36-month period. The 3-year annualized standard deviation is presented beginning 2010 for composites that have 36 months of composite returns available as of the reported year.

Partial initial year return

The High Yield Beta Composite (the "Composite") seeks to provide diversified exposure to U.S. high yield corporate bond securities with similar credit, duration, and maturity characteristics as found in the Bloomberg Barclays U.S. Corporate High Yield Index by utilizing our proprietary credit assessment and valuation model. Financial futures may be used to obtain exposure, to provide liquidity for cash flows, to hedge accruals or for other purposes that facilitate meeting the Composite's objective. Financial futures may be used up to 5% of the value of the Composite. The Composite was created in September 2012. The number of portfolios within the Composite and dispersion calculations are not shown for periods during which the Composite contained five or fewer portfolios. The Composite consists of five or fewer portfolios since its inception on September 30, 2012. The annual performance dispersion is measured by an asset-weighted standard deviation of all the portfolios that were included in the Composite for the entire year. The benchmark is the Bloomberg Barclays U.S. Corporate High Yield Index.

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